

**11 October 2018**  
**Media Release**

## **Mainstream launches custody services**

### **Highlights**

- › Mainstream announces entry into \$3.6 trillion Australian ‘custodian’ market
- › New service to compete with traditional bank custodians
- › Single provider strategy for unit registry, unit pricing, fund accounting and custody

Following a successful capital raising to fund the regulatory capital required to operate as a custodian, Mainstream Fund Services is pleased to announce the signing of five new fund manager clients. Upon completion of the transitions Mainstream is expected to have assets under custody of over \$4.5 billion for 65 clients across 90 portfolios.

Speaking on the launch, Mainstream’s Asia-Pacific CEO, Nick Happell, said Mainstream had already operated a successful ‘incidental’ custody service for a number of years, having identified a gap in the Australian market for fund managers unable to meet the minimum requirements of the large global custodians. Now that Mainstream’s offering has been upgraded to ‘custodian’, the Company has already gone live with two new clients this month, with an additional three managers scheduled to go live in the next two weeks.

“Mainstream is offering a competitive bundled unit registry, fund administration and custody service that gives our clients access to global markets across multiple asset classes and a competitive enhanced cash solution. We are able to save fund managers and investors money on traditional custody service offerings due to our scale and simple pricing model.” said Mr Happell.

To operate as a custodian, an Australian Financial Services licensee such as Mainstream must hold a minimum of \$10 million in net tangible assets with \$5 million held in cash or cash equivalents.

In September 2018 Mainstream’s ASX listed parent successfully raised \$9.5 million via an institutional placement in part to fund the regulatory capital required to operate as a custodian. The additional regulatory capital means that Mainstream can now market its custody services to clients and provide a stand-alone custody service.

### **For more information**

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## About Mainstream Group Holdings

Mainstream Fund Services is part of Mainstream Group Holdings Limited (ASX: MAI).

The Group provides fund and superannuation administration services underpinned by investment in people, processes and technology.

As at June 2018 the Group provides administration services to 815 funds and more than 100,000 investors with assets under administration in excess of AUD \$138 billion.

Mainstream employs 245 people, with operations in Australia, Singapore, Hong Kong, the United States, the Isle of Man, Malta, Ireland and the Cayman Islands.

For more information, please visit: [www.mainstreamgroup.com](http://www.mainstreamgroup.com).